

**Ashland Bay Trading Co Inc**  
11782 SE Jennifer Street Clackamas, OR 97015  
503 722 9150 800 213 0628 Fax 503 722 9149

Dear Prospective Dealer

Thank you for your interest in Ashland Bay Trading Co. We purchase spinning fiber and yarns from around the world and wholesale them to business owners throughout North America. We do not sell mail order to the general public, nor do we sell to business unrelated to the fiber arts.

We offer three different types of accounts;  
A full retail account-all dyed and undyed products,  
An ecru only account- ecru fibers and ecru yarns,  
Yarn only account- all ecru yarns.

The full retail accounts are currently only available to Brick and Mortar Stores, Farm Stores and Mills. If you have a mill or farm store we will need photo documentation.

The ecru only and yarn only accounts are available with proof of business documentation.

All types of accounts require a copy of business license and/or tax resale certificate, advertising copy, Vendor list from a fiber show/festival.

Our initial order is \$750.00 for a full retail and \$500.00 for an ecru only account and yarn only account.

We also have a limited number of accounts for felters and/or instructors who use 100 lbs or more per year. Our initial order amount is the same as the full retail account. If you are just starting out and are not ready to commit to 100 lbs/year we would be happy to refer you to companies that specialize in smaller quantities.

If your needs fall within our requirements, please contact us and we will be happy to send you an account application.

Thank you again for your interest in Ashland Bay Trading Co. We look forward to hearing from you soon.

Best Regards,

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